

**FOR IMMEDIATE RELEASE**



## **Encore Discovery Solutions Retires All Long-Term Debt**

*Elimination of debt service obligations enables further investment in human capital and technology plus relocation to new 30,000 square foot operations facility*

Phoenix, AZ, July 15, 2009 - Encore Discovery Solutions, an industry leading knowledge-based provider of electronic discovery and related services, today announced that it has retired its long-term debt and, except for a revolving line of credit to finance accounts receivable, now operates 100% debt free.

With no long-term debt, Encore is better positioned than most electronic discovery service providers to fulfill long-term obligations to its clients. "Our clients can remain secure in the knowledge that Encore will be here to serve them," said Greg Mazares, Encore's CEO. "Our balance sheet is strong and our positive operating performance indicates that we will be an industry leader for a long time."

Encore has invested in reinventing itself from a paper-based imaging company to a knowledge-based provider of electronic discovery, web hosting and related services. Elimination of debt service requirements will allow the company to invest further in talented professionals and technology. "We have enjoyed much success since embarking on our strategic transition in 2006," added Mazares. "We will continue to deliver outstanding service and results by supporting our clients with great people, sophisticated tools and innovative solutions."

In support of those efforts, Encore has also recently completed its move to a state-of-the-art operations facility in Phoenix, Arizona. Through its new facility and investment in productive people and technology, Encore now has the capacity to process more than 10 terabytes of data per month. The company currently hosts 3,300 unique client databases and more than 180 terabytes of data.

Encore Discovery Solutions is owned primarily by Chicago-based private equity firm Frontenac Company. "Encore's performance has been outstanding," said Troy Noard, Managing Director of Frontenac. "We continue to be very excited about the eDiscovery market and Encore's leadership role within it." Frontenac has invested in Encore since 2003.

### **About Encore Discovery Solutions**

Through a combination of knowledge and innovation, and with a focus on helping clients achieve favorable results, Encore Discovery Solutions provides a broad range of discovery solutions to major law firms and corporate legal departments across the U.S. According to independent surveys in 2006, 2007 and 2008, Encore is ranked as one of the leading providers of electronic data discovery and related services, including Web hosting, data forensics and collections, imaging, coding and reprographics. For more information, please visit [www.encorediscovery.com](http://www.encorediscovery.com).

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